

SWS Target Market Determination

Product Name	Premium Fixed Rate Owner Occupied Home Loan	
Issuer	South West Slopes Credit Union Ltd trading as SWSbank ABN 80 087 650 673 AFS & Australian Credit Licence Number 240712	
Date of TMD	12/09/2024	
Target Market	A person/s aged 18 years or older that is/are eligible to become a member of SWSbank under our constitution and is looking to purchase/refinance a home with the certainty of a fixed interest rate and repayments for a specified period.	
Features	Minimum Amount	\$800,000
	Maximum Amount	\$2,500,000
	Maximum Loan Term	30 Years
	Fixed Period	3 years
	Maximum LVR	80%
	Repayment Frequency	Weekly, Fortnightly, or Monthly
	Monthly Account Fee	\$0
	Annual Fee	\$0
	Establishment Fee	\$0
	Late Payment Fee	\$0
	Redraw Fee	\$0
	Additional Repayments Per Year	Up to \$20,000
	Break Fee	Yes
	Interest	Calculated daily and charged at the end of the month
Distribution Channels/ Key Attributes	Debit Card Access	No
	ATM/EFTPOS Access	No
	Apple/Google/Samsung Pay	No
	Direct Deposit Available	Yes
	ePay and OSKO available	Yes
	Internet Banking & Mobile App	Yes
	Redraw	Yes
	Offset	No
	Branch Access	Yes
	Online Statements	Yes



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	Material change of Product	
	 Regulator request 	
Review Triggers	 A significant number of complaints received from members in 	
	relation to the Product	
	High Rates of Default	
	High Hardship Rates	
	 High number of consumers switching to other products 	
Review Period	Within 2 years of the effective date and hence at least every	
	2 years from the previous review.	
Reporting Period for	 As soon as practicable and in any case within 10 days after 	
Complaints	Complaints becoming aware.	