

## **SWS Target Market Determination**

Product Name	Fixed Rate Vehicle Loan	
Issuer	South West Slopes Credit Union Ltd trading as SWSbank ABN 80 087 650 673 AFS & Australian Credit Licence Number 240712	
Date of TMD	15/05/2024	
Target Market	A person/s aged 18 years or older that is/are eligible to become a member of SWSbank under our constitution and is looking to purchase/refinance a new vehicle for business purposes with the certainty of a fixed interest rate and repayments for a specified period.	
Features	Minimum Amount	\$1,000
	Maximum Amount	\$200,000
	Loan Term	7 years
	Maximum Vehicle Age	Up to 3 years old
	Repayment Frequency	Weekly, Fortnightly, or Monthly
	Monthly Account Fee	\$0
	Annual Fee	\$0
	Establishment Fee	\$0
	Late Payment Fee	\$0
	Redraw Fee	\$0
	Additional Repayments Accepted	Yes
	Break Fee	No
	Interest	Calculated daily and charged at the end of the month
	Interest Type	Fixed
Distribution Channels/ Key Attributes	Debit Card Access	No
	ATM/EFTPOS Access	No
	Apple/Google/Samsung Pay	No
	Direct Deposit Available	Yes
	ePay and OSKO available	Yes
	Internet Banking & Mobile App	Yes
	Redraw	Yes
	Offset	No
	Branch Access	Yes
	Online Statements	Yes



## **SWS Target Market Determination**

	<ul> <li>Material change of Product</li> </ul>	
	Regulator request	
	<ul> <li>A significant number of complaints received from members in</li> </ul>	
Review Triggers	relation to the Product	
	High Rates of Default	
	High Hardship Rates	
	<ul> <li>High number of consumers switching to other products</li> </ul>	
Review Period	<ul> <li>Within 2 years of the effective date and hence at least every 2</li> </ul>	
	years from the previous review.	
Reporting Period for	As soon as practicable and in any case within 10 days after	
Complaints	becoming aware.	